



Summa Health Network (SHN) is a physician hospital organization (PHO) that is an entity of Summa Health System. SHN enters into contract agreements with insurance companies, employers and third party administrators on behalf of its physician and hospital members.

To become a member, please contact SHN Provider Relations at (330) 996-8810 or visit us at www.summahealthnetwork.org.

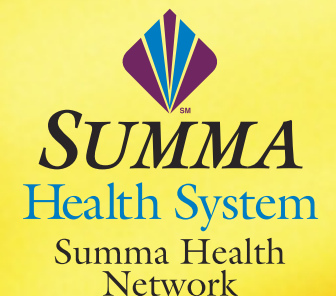
Summa Health System is one of the largest organized delivery systems in Ohio. The system encompasses a network of hospitals, community-based health centers, a health plan, a physician-hospital organization, an entrepreneurial entity, research and medical education and a foundation. Summa is renowned for excellence in patient care and for exceptional approaches to healthcare delivery. Working collaboratively with many other healthcare institutions, Summa is a member of the Cleveland Clinic Health Network, the largest provider network in Northeast Ohio.

The System represents more than 1,200 licensed, inpatient beds on the **Akron City, St. Thomas and Cuyahoga Falls General** hospital campuses. In addition, outpatient care is extended throughout Summit County in four health centers. Summa's Akron City and St. Thomas hospitals are teaching affiliates of the Northeastern Ohio University College of Medicine (NEOUCOM), including 13 accredited residency training programs. Cuyahoga Falls General Hospital is a teaching affiliate of the Ohio University College of Osteopathic Medicine (OU-COM) and the Consortium of Osteopathic Research and Education (CORE) offering seven accredited residency. The **Summa Hospitals Foundation**, the system's philanthropic entity, provides vital funding for medical education, research and patient-care initiatives and contributes close to \$4 million annually to the system. **Summa Health Network**, Summa's physician-hospital organization, represents more than 900 physicians. Summa Health System joined Mercy Medical Center in Canton in ownership of **Ohio Health Choice** in 2005. OHC is a preferred provider organization. The **Summa Enterprise Group** creates for-profit opportunities to bring health-based products to market. **SummaCare**, the system's health plan, received the highest accreditation from the National Committee for Quality Assurance (NCQA) and provides medical care for nearly 150,000 members in Northeast Ohio.

Summa Health Network



Physician Hospital Organization





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What are the benefits of being a member of Summa Health Network?

SHN is your managed care resource.

- SHN simplifies the managed care contracting process and reduces the cost associated with it.

SHN is a Messenger Model PHO.

- SHN negotiates the non-economic terms of payer agreements on behalf of its members.
- The Messenger Model process allows for member choice in terms of participation in payer agreements.

SHN is Credentialing Made Easy.

- As a member of SHN, the time and resources involved with credentialing with managed care companies will be significantly reduced.

SHN is a Liaison between its members and the managed care companies.

- SHN assists its members in the resolution of payer compliance and claim issues.



SHN provides tools to effectively manage payer agreements.

- SHN Website.
- Payer Reference Sheets which detail important payer facts. For example website, client and contact information.
- Audit Tool to calculate contracted rates for SHN payers.

SHN offers educational opportunities to its members and their staff.

- Seminars.
- Workshops.
- Summa's Learning Center.

Electronic Medical Record Program.

- SHN Preferred Pricing and Contract Arrangement.
- SHN Preferred Financing Options.
- Hardware discount.
- Ability to interface with Summa Health System, Physicians and Patients.

As a member of Summa Health Network, do I have to participate in all managed care contracts?

No, members are not required to participate in all contracts. SHN is a messenger model which allows for choice.

Are Summa Health Network and SummaCare one in the same? What is the difference?

No. SHN and SummaCare are two separate entities within Summa Health System.

SHN is a **Physician Hospital Organization (PHO)** that enters into managed care agreements on behalf of its affiliated hospitals and over 900 physician members.

SummaCare is a **health plan** based in Akron, Ohio. SummaCare offers health plans available to individuals, employer groups, federal employees and Medicare Eligible.

As a member of SHN, *SummaCare* is just one of many managed care agreements you will have access to.

How do I become a member of Summa Health Network?

Membership is easy! Please contact SHN Provider Relations at (330) 996-8810 or visit us at www.summahealthnetwork.org to learn more about SHN.